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The Client

Borras Construction is a privately owned company with a turnover of £49 million in 2015.

Our Contact

Mark Lowe
Senior Estimator
Borras Construction Ltd

The Challenge

BR Network were instructed to find good quality local sub-contractors who were interested in pricing the job for Borras Construction Ltd.

There were over 20 Trades on this Secured site that were needed and tenders were provided for BR Network to forward onto interested Companies.

The Solution

Tender Alerts were sent to all relevant customers for each different trade and followed up with a call to confirm their interest.

Tenders were then issued on behalf of Borras Construction Ltd to all interested customers giving them the opportunity to price and build relationships.

Mark Lowe says; “The BR Network has always provided me with a service that has delivered on time. The resources provided by the BR Network are always checked and verified, which seems to provide me with a list of approved subcontractors, which have had vital aspects of their business, insurances and turnover checked and looked into. This is a very useful aspect of the service and hopefully in turn will provide me with a reputable and trustworthy supply chain.”

The Project

Queen Elizabeth's School, Hertfordshire.

The Value

£1.1 million

The Results

Borras Construction Ltd and BR Network have built a strong relationship over the years and BR have assisted with well over £30million of work over this time. More importantly, many BR customers have won work and gone on to build strong relationships with Borras Construction Ltd themselves.

Mark goes on to say “we have enjoyed a mutually beneficial proactive relationship since beginning working together over 3 years ago now. I can confirm that we have built new relationships on the back of introductions from the BR Network and have employed a range of subcontractors (very successfully to date) from the service provided by the BR Network. I would recommend the Network to any Main Contractors and Subcontractors alike.”

